

OPHTHALMOLOGY

Quality does not only mean ...

how your product is looking like

or

how longlasting your product is

FIRST OF ALL

... it also means ...

what kind of first impression are you, the product and the brand giving and achieving

how are you presenting and promoting the products

what kind references, verbal and non-verbal, touchable, visible and provable arguments do you have for making your product and its quality and advantages different to the competitors

... You can proudly stand behind the arguments that you are using for a1 medical products, because they are all true.

We are doing our utmost for not just fullfilling but also for exceeding the quality requirements and standards

«We are not CHEAP but CHEAPER»

Your customers will be provided by AT LEAST the same or even a higher quality standard, compared to the main competitors

<u>LIFETIME</u> <u>WARRANTY</u>

Those are some of the main reasons why we are granting for our products ...

... A LIFETIME WARRANTY

against defects caused by wrong production or materials (does not apply to repairs)

We are fully aware of what and especially how we are producing and reaching our extremely high quality. The lifetime warranty is a symbol of trust in our own performance

at medica

The products of a1 medical GmbH are, with only a few exceptions (Europe, USA,) ...

"Made in Germany"

... and for this reason, of course labelled with ...

"Made in Germany"

... see the following example ...

C14 F-1810
Made in Germany
(01)04251047911651(10)02206298

MADE <u>IN</u> GERMANY

MADE IN GERMANY

Why is "Made in Germany" so important for a1 medical?

Mainly because we are able to use it!!!

It indicates the origin of the goods

No one of our German competitors are using it

Made in Germany still stands for extraordinary high quality

Who is, per law, able or allowed to use "Made in Germany"

You have to be, in case of a visit of authorities, able to present them all prooves that your product has been manufactured in Germany

What is mostly used by our German competitors?

... "Stainless Germany" or only "Germany"

... so why not "Made in Germany"

WEREMEMBER

a1 medical GmbH manufactures ...

in Germany by using only and stricktly German Raw Materials and using ultra-modern and precise machinery and skilled and trained personal

... processing all requirements, like

chosing the right material for the type of product tempering, polishing, etc.

with a1 medical GmbH you are able to ...

... touch the quality and

... to talk to the quality, which is still partially handmade









MATERIALS

Weitere Materialen / Other Materials

Bemerkung / Remark

Information

Ursprung der Rohware /

Material-Zertifikat Certificate of Material

CNS 10/10 e-pol, Polyamid 6, PVC, Paper, Plastic, PSU.

Die Instrumente von a1 medical sind Silikonfrei. The instruments of a1 medical are free of Silicone.

Ausschließlich Rohware aus Deutschland/ Europa. Exclusively Raw-Materials from Germany/ Europe.

Nachstehend finden Sie die Zusammensetzungen und Legierungen der Materialen, aus denen die Instrumente der a1 Medical GmbH, nach DIN 58298-2010 und DIN EN ISO 7153-1, gefertigt sind und somit die DIN EN ISO 13402:2001-2 erfüllen.

The following are the compositions and alloys of the materials from which the surgical instruments of a1 Medical GmbH are manufactured according to DIN 58298-2010 and DIN EN ISO 7153-1 and therefore fulfill the standard

									V	erwe/	ndet	für, z	.B. /	Used	for, e.	g.														Dii	IN EIN 1	.0000=	3 (12/	2014)	Angab	en in 🤊	6 / Ina	ication	s in % (min	пах.)						
Depressor, orbital	Dilator	Dilator, lacrimal Applicator, intraocul.	Extraction app. Catar.	Hook, scleral fixation	Rongeur	Clamp, ophthalmol.	Curette	Marker, ocular Chisel hone	Knife, cataract	Knife, keratome	Knife, Holder	Microsurgical instr.	Micromanipulator Needle, for. body, eye	Needle holder	Forceps	Suction tip Solution bowl	Scissors	Scissors, eye	Protecting shield, eye	Probe, eye, other Spatula, eye	Spreader, eyelid	Punch, corneoscleral	Sterilisation container	Irephine, corneal Wound retractor, eye	Forceps, epilation	Forceps, ophthalmol.	Material-Nr. Material-No.	DIN	AISI ASTM	Τι	c	Fe	Al	0	Si	Mn	Mg	P	S	н	N	Zn	Cr	v	Cu	Ni	
											x																1.2002	125Cr2	-	-	1,20 - 1,30		-	-	0,15 - 0,30	0,25 - 0,40	-	0 - 0,04	0 - 0,03	-	-	-	0,3 - 0,4	-	-	-	
											x																1.4016	X6Cr17	AISI 430	-	0 - 0,08	-		-	0 - 1.0	0 - 1.0	-	0 - 0,04	0 - 0,015	-	-	-	16,0 - 18,0	-	-	-	
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																					х						1.4404	X2CrNiMo17-12-2	AISI 316L	-	0 - 0,07	-	-	-	0 - 1.0	0 - 2.0	-	0 - 0,045	0 - 0,015	-	0 - 0,11	-	16,5 - 18,5	-	-	10,0 13,0	-
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Silver, Platinium, PTFE, Silicone, Tungsten-Carbide, Copper, Gold, Diamonds, PPSU, VMQ70, lead, Ceramic Coating (AlTiN), POM, EPMD 70, Locktite M-121 HP Hysol, PEEK, Quarzglas, N-BK7, Board,

Um im Detail zu sehen, welches Material bei welchem Produkt verwendet wird, siehe Produktlist. / To see in detail, which material is used for which product, see product list.

FINISHING

MADE IN GERMANY

a1 medical GmbH is finishing the products through ...

... working under a microscope with up to 25x magnification

We are manufacturing ophthalmic micro surgical instruments, which have to fullfill and meet the highest requirements on profession and precision

Any mistake will shurely be visible as the surgeon is using a microscope, too





MADE IN GERMANY

a1 medical GmbH is finishing the products through ...

... Electro-Polishing

Electro-Polishing is ...

... an electrochemical process that removes material from a metallic workpiece, reducing the surface roughness by levelling micro-peaks and improving the surface finish

This is not a final finish but one of the steps done to all our instruments during the manufacturing process



FINISHING





MADE IN GERMANY

a1 medical GmbH is finishing the products through ...

... Laser Marking

The Laser Marking is done by a Trumpf laser marker.

On request any customer request can be labelled on the instrument in addition to our standard, which is ...

- a1 logo
- Made in Germany
- Item Code
- CE with numbe of notified body
- Data Matrix Code (GS1-based, UDI-conform and including the humanly readable version)

All our products are labelled by a laser. Additional labelling depends also on the available space on the instrument



FINISHING





MADE IN GERMANY

a1 medical GmbH is finishing the products through ...

... Passivation

Passivation means ...

a higher concentration of chrome (Cr) and chromiumoxide (CrO2) on the surface is achieved by the anodizing citric acid bath, which leads to a significantly improved passive layer

This improved molecular surface is more resistant against chemical attacks during the maintenance process and assures a significantly improved corrosion protection as well as a longer life time

The passivation for all a1 medical products is done by a validated cleaning, passivation and drying machine

FINISHING





FINISHING



a1 medical GmbH is finishing the products through ...

... Ceramic Coating

It consisting of AlTiN, applied in a magnetron sputtering process and is giving the products ...

> a 10 times higher surface hardness a higher resistance against mechanical and chemical stress reduced reflections of the microscope light better sliding properties a higher resistance against corrosion easier maintenance

The ceramic coating is not done as a standard, but some standard products are already available with ceramic coating. Any additional product is/ can be available with ceramic coating on request





«First impression counts»

Our packaging gives a qualitatively high and at the same time safe impression

Cheap products are packed cheaply. High quality and expensive products are packed with care and are transferring the Corporate Identity to each customer.

It would be a damage to the CI, if expensive products would be packed cheply.

PACKAGING



MADE IN GERMANY

a1 medical GmbH is ...

offering

and

INVITATION

inviting

you and your most valluable, most potential as well as your most critical and hard and difficult to convince customers to come to Germany for visiting the manufacturing facilities and to convince them by this activity about a1 medical and our outstanding quality

MADE IN GERMANY

The products of a1 medical GmbH ...

are of the highest available quality standards

have a lifetime warranty

are manufactured in Germany by fullfilling the highest requirements

are labelled with "Made in Germany"

are packed with care

CONCLUSION

a1 is also keeping the doors open for your customers to, not only listen and see some of the arguments but also to touch and talk to the quality and to convince themselves by their own

THANKS



THANK YOU FOR YOUR ATTENTION!